

G. W. C. WHITING  
(1883-1974)

WILLARD HACKERMAN  
(1918-2014)

TIMOTHY J. REGAN  
PRESIDENT AND CEO

FOUNDED 1909

# THE WHITING-TURNER CONTRACTING COMPANY

## ENGINEERS AND CONTRACTORS

CONSTRUCTION MANAGEMENT  
GENERAL CONTRACTING  
DESIGN-BUILD  
SPECIALTY CONTRACTING  
PRECONSTRUCTION  
BUILDING INFORMATION MODELING  
INTEGRATED PROJECT DELIVERY

135 WEST CENTRAL BOULEVARD, SUITE 840  
ORLANDO, FLORIDA 32801  
407-370-4500

INSTITUTIONAL  
COMMERCIAL  
CORPORATE  
TECHNOLOGY  
INDUSTRIAL/PROCESS  
INFRASTRUCTURE  
SUSTAINABILITY

November 21, 2017

RE: GRALAN ENTERPRISES, INC.  
626 Hwy 6 S  
Houston, Texas 77079

To Whom it May Concern:

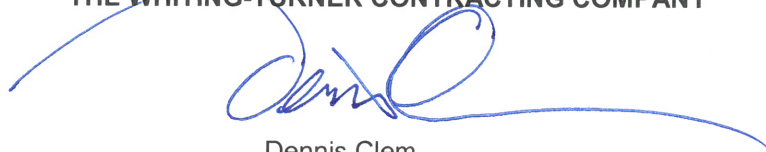
Gralan Enterprises, Inc. entered into a contract with Whiting-Turner in March 2016 to construct a 14 story, post tensioned concrete, 350 room hotel tower in Lake Charles, Louisiana. The final contract amount ended up at \$8,842,208.

While the project had its share of issues (crane delays, weather delays, owner changes – just to name a few), Gralan consistently pushed through the challenges with a teamwork based approach. Gralan's perseverance led to a successful completion of the concrete structure.

I found Grace Alvarado, the owner of Gralan, to be an engaged and hands on owner. She was always available to immediately address any issue that may arise.

Please feel free to reach out to me at (407) 948-8558 or via email, [dennis.clem@whiting-turner.com](mailto:dennis.clem@whiting-turner.com) if you have any questions.

Very Truly Yours,  
**THE WHITING-TURNER CONTRACTING COMPANY**



Dennis Clem  
Vice President